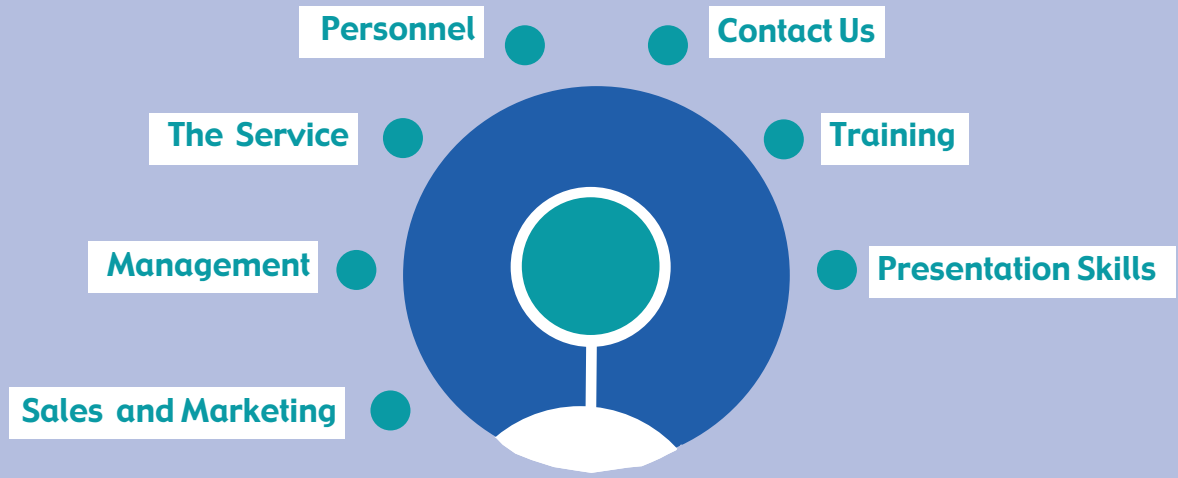


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- Presentation Skills ●

Corsehill Consultants
Privacy Statement

CORSEHILL CONSULTANTS LTD



CORSEHILL CONSULTANTS LTD

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CORSEHILL CONSULTANTS LTD

Personnel



Corsehill Consultants' core personnel have extensive experience in the Pharmaceutical, Veterinary, Biotech and Healthcare industries with particular expertise in the fields of Sales/Marketing and Business Development. They are supplemented by a number of associates who have been carefully selected for their personal integrity and proven experience. This enables Corsehill Consultants to provide a tailored response to a wide range of problems, rather than the "one size fits all" approach common in the consultancy industry.

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The Service



Only tasks that fall within its range of expertise and can be completed to exacting professional standards are accepted by Corsehll Consultants. However, Corsehll Consultants has established close links with a number of other companies in related fields worldwide which may be engaged to provide particular expertise in the execution of specific projects.

Corsehll Consultants guarantees clients using its services absolute honesty, integrity and confidentiality. The names of clients are never used in any context without their prior approval. Corsehll Consultants is based in Cambridge, England. All fees are agreed with clients prior to the commencement of any task and expenses are passed on at cost. During protracted projects fees are generally charged on an instalment basis and there are regular meetings between the client and Corsehll Consultants to review both quality and project timetabling. There is no charge for exploratory meetings.

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CORSEHILL CONSULTANTS LTD

Management



**Planning and implementation
programmes for Change management
Interim Management
Project Management**

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Sales and Marketing



Contract management (administration and negotiation)

Territory management

Interim sales management

Strategic sales planning and implementation

**Recruitment, training and management of dedicated
contract sales forces**

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CORSEHILL CONSULTANTS LTD

Training



Sales

Tactical and strategic sales training

Account management

Territory management

Management Development

Planning and organisation

Time management

Objective setting

Appraisal skills

Interview skills

Leadership development

Negotiation Skills

Presentation Skills

Training the Trainer

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